

Royal Enfield introduces gear and limited edition motorcycles inspired by the Despatch Riders of the World Wars

~ Inaugurates its new flagship gear store at Khan Market ~

New Delhi, May 28, 2015: Royal Enfield, the world's fastest growing motorcycle company, today introduced its new gear collection inspired by the Despatch Riders of the World Wars. In addition to apparel and accessories, the collection also includes a limited edition range of Despatch motorcycles that will make their way onto the roads in India and many of our international markets. The collection was unveiled at Royal Enfield's new flagship gear store at Delhi's most definitive retail location - Khan Market.

A motorcycle despatch rider relayed vital information between headquarters and ground forces through the World Wars often riding long days and nights through varying weather and terrain. Royal Enfields were one of the most popular motorcycles for this arduous task due to their durability and ruggedness. Inspired by the kit that the despatch riders rode in, Royal Enfield's new collection pays homage to these riders with a range of gear that blends the heritage look and classic materials with modern cuts and fit. A palette of browns, greens, olive, tan and blues is paired with classic regimental detailing - epaulettes, plackets and gorgets. Fabrics such as leather, twill and canvas have been chosen for their utility.

Speaking on the Royal Enfield Gear business, **Siddhartha Lal, MD & CEO, Eicher Motors Ltd.** said, "Royal Enfield has been instrumental in creating and growing the leisure motorcycling segment in India over the last 60 years. One of the major gaps that our customers have faced while adventuring on our motorcycles around the country is the lack of good motorcycle apparel and accessories. We believe that with our expanded offering of purpose built, meticulously detailed and well crafted motorcycle gear, our riders will enjoy their motorcycling experience even more. We have also got a wider range of urban protection and moto-inspired clothing which enhances the motorcycling experience in cities or for weekend rides, and looks great when one's not riding as well."

Launching the Despatch Rider collection, **Mr Rudratej (Rudy) Singh, President, Royal Enfield** said, "Our new collection celebrates Royal Enfield's history with the World Wars and in particular our association with the armed forces. It revives the intrepid spirit of the battlefield and exemplifies Enfield hallmarks: craftsmanship, durability and detail. The collection includes a full range of urban protection gear such as moto-pants that have articulation on the knee, leather jackets with reinforced elbow patches, textile jackets equipped with armoured pockets and shoes with ankle guards and toe-shifters. This is a heritage collection that will keep evolving over time. Our range of gear will be available in India and in most of our 50 international markets starting this summer."

"Royal Enfield is striving to provide an immersive retail experience for its customers that forms an integral part of the company's core retail strategy, globally. The gear business allows us to enhance access to the Royal Enfield brand. While we would like more and more people to ride our motorcycles, gear can well be a starting point for them to experience the brand. It also allows us to better our retail footprint with stores in more cosmopolitan and "non-auto" retail spaces. In addition to Khan Market, we already have gear stores in Mumbai, Bangalore, Chandigarh and Amritsar. One more in Pune is also coming up soon", **Rudy added**.

Leather jackets are the defining pieces of this collection, complemented by other outwear pieces. Signature design motifs such as hexa-quilt detailing are inspired by the nuts and bolts of the motorcycle, while leather shoulder and elbow patches on woolen sweaters are cues borrowed from classic motorcycling gear. Knits in various weights and innovative combinations play a significant role in the look that is essentially layered but works well even as separates, both on and off the motorcycle. Coldweather layering gets a leg up with sweaters, sweatshirts and henleys. The additional outerwear items include over-shirts, t-shirts, denim trousers with articulated knee-patches, and water-resistant canvas bags. Finally, belts, wallets and shoes in pure leather - crafted using traditional techniques while retaining a contemporary disposition – complete the collection.

As part of the collection Royal Enfield also previewed its limited edition range of Despatch motorcycles. The range takes inspiration from classic wartime Royal Enfield motorcycles, while still retaining the performance of a modern day machine. Available in two color variants in India- Desert Storm Despatch and Squadron Blue Despatch, and an additional third, Battle Green Despatch for international markets; these motorcycles come with an exclusive signature camouflage pattern and a distinctive embossed hallmark detailing the particulars of its manufacture. Additionally, each Royal Enfield Despatch comes with genuine Italian leather seats accompanied by a classic leather buckle strap to hold the air filter box. Inspired by the stealthy, non-reflective paint on the engines of the original Despatch Rider motorcycles, the bike gets a matte black paint on the engine, exhaust and silencer.

Speaking on the limited edition motorcycle range, **Siddhartha said**, "Each Royal Enfield Despatch motorcycle has been handcrafted using a unique film transfer technique that uses a delicate and precise hands-on process to transfer the camouflage pattern on the motorcycle's skin. Each body panel of each motorcycle requires specialized and dedicated personnel skills. When these panels are assembled on a single motorcycle; the result is a signature camouflage pattern for each individual machine. Hence, no two motorcycles have the exact same design - making your motorcycle the only one of its kind to ever roll out of the factory".

Royal Enfield will be producing only 200 motorcycles in each color. Customers can book their motorcycles starting July 15th only on store.royalenfield.com

The flagship gear store at Khan Market exemplifies Royal Enfield's 114 years of heritage and its philosophy of "Pure Motorcycling". The store is handcrafted with materials that age gracefully with time - brass, leather, timber, and mild steel. The store also features an interesting visual merchandising format and innovative product displays, which include the use of bits and bobs from Royal Enfield motorcycles and photo frames and insignia that speak of the Royal Enfield heritage. A full-blown wall display of a stripped-down Continental GT showcasing the bike's internals and frame depicts machine love where the rider derives sensorial joy through tactile interplay with his motorcycle. The space has been designed not just as a point of purchase but as a meeting point for enthusiasts and for conversations around motorcycling. This new store is a step ahead for Royal Enfield towards creating a truly global motorcycle retail experience to its customers.

About Royal Enfield:

The oldest motorcycle company in continuous production, Royal Enfield made its first motorcycle in 1901. A division of Eicher Motors Limited, Royal Enfield has created the mid-size motorcycle segment in

India with its unique and distinctive modern classic bikes. With its new manufacturing base in Chennai, India, Royal Enfield is able to grow its production rapidly against a surge in demand for its motorcycles. With 50% growth every year for the last 3 years, Royal Enfield is fast becoming a very important player in the global mid-size motorcycle market and is working towards re-inventing this space with motorcycles that are evocative and engaging and great fun to ride.

Royal Enfield's product line-up includes the Bullet, Classic and Thunderbird models in both 350 and 500cc displacements; and the recently introduced Continental GT 535cc café racer. Royal Enfield operates through 12 company-operated stores and 400 dealers in all major cities and towns in India, and exports to over 50 countries across the world including the USA, Japan, UK, several European and Latin American countries, as well as the Middle East and South Asia.

Royal Enfield also organises and supports many motorcycling events and rides, more prominently the Rider Mania – an annual gathering of Royal Enfield riders from all over India to the lovely beaches of Goa, and the Himalayan Odyssey, the most arduous motorcycle ride over some of the toughest roads and highest mountain passes in the Himalayas. Royal Enfield also conducts the popular 'One Ride' where people around the world ride out on their motorcycles on the first Sunday of April.

To know more about Royal Enfield, the motorcycles, marquee rides and other initiatives, visit: http://royalenfield.com

Be a part of one of the largest communities of motorcycling enthusiasts; like Royal Enfield on Facebook https://www.facebook.com/RoyalEnfield

Follow @RoyalEnfield on Twitter

For further information, please contact:

Bidisha Dey: bidisha@eichermotors.com Shreyas Bhatt : shreyas@eichermotors.com