1 A brief outline of the Company’s CSR policy, including overview of projects or programmes proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programmes.

The Board of Directors of the Company at their meeting held on November 12, 2014 had approved the Corporate Social Responsibility Policy of the Company pursuant to Section 135 of the Companies Act 2013 (the Act) and relevant rules prescribed thereunder.

The Policy, inter alia, lays down the criteria for identifying programmes eligible for financial assistance and for determining the quantum of assistance in relation with such programmes, implementation procedure for programmes, evaluation, monitoring and reporting framework and administration mechanism, programmes that are eligible in accordance with the Act and are consistent with the CSR themes of the Company shall be eligible for grants.

Following CSR themes are given preference while identifying and approving CSR programmes:
1. Road safety
2. Environmental sustainability
3. Children’s education
4. Healthcare

CSR Committee may include any other themes on CSR, that are within the purview of Section 135 of the Act read with Schedule VII thereto.

The Company ensures that every programme has:
1. Clearly defined objectives consistent with the policy
2. A system for monitoring actual spending by the grantees
3. Impact assessment
4. A reporting framework/system

Prospective CSR programmes are presented to the CSR Committee for evaluation. The proposal include proposed budget, social need for the programme and benefits expected. CSR Committee recommends desirable programmes with all necessary details to the Board for approval.

All CSR programme are closely monitored through field visits, comprehensive documentation and regular interaction with beneficiary communities.

Your Company implements its CSR Programmes on its own or through Eicher Group Foundation (EGF), a Section 8 Company incorporated by the Company and its unlisted subsidiary VE Commercial Vehicles Limited (VECV) with a view to facilitate and monitor CSR initiatives of the Company and VECV. The Company may also collaborate with third parties for undertaking CSR Programmes in such manner as the CSR Committee may deem fit.

Your Company will continue to support social projects that are consistent with the policy.

CSR Policy of the Company is available at http://www.eicher.in/uploads/1427718324_EMLCSR.pdf

Details of Company’s CSR Projects and Programmes are provided under Annexure A.

2 The Composition of the CSR Committee

The CSR Committee comprises:
1. Mr. S Sandilya – Chairman
2. Mr. Siddhartha Lal
3. Mr. Prateek Jalan
3 Average net profit of the Company for last three financial years
   Rs. 916.61 Crores

4 Prescribed CSR Expenditure (two percent of the amount as in item 3 above)
   Rs. 18.33 Crores

5 Details of CSR spent during the financial year:
   (1) Total amount to be spent for the financial year
       Rs. 18.33 Crores
   (2) Amount unspent, if any
       Nil
   (3) Manner in which the amount spent during the financial year
       The manner in which the amount is spent is provided under Annexure A

6 In case the Company has failed to spend the two per cent, of the average net profit of the last three financial years or any part thereof, the Company shall provide the reasons for not spending the amount in its Board report
   Not Applicable

7 We hereby declare that implementation and monitoring of the CSR policy are in compliance with CSR objectives and policy of the Company.

Siddhartha Lal
Managing Director
& Chief Executive Officer
DIN: 00037542

S. Sandilya
Chairman
DIN: 00037542

Place: Gurugram
Date: May 5, 2017

ANNEXURE-A
REPORTING PERIOD: APRIL 1, 2016 TO MARCH 31, 2017

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>CSR Project or Activity identified</th>
<th>Sector in which the Project is covered</th>
<th>Projects or programmes (1) Local area or other (2) Specify the State and district where projects or programmes were undertaken</th>
<th>Amount outlay (budget) project or programme-wise</th>
<th>Amount spent on the projects or programmes Subheads: 1) Direct expenditure on projects or programmes 2) Overheads</th>
<th>Cumulative expenses up to the reporting period</th>
<th>Amount spent: Direct or through implementing agency</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Disaster relief</td>
<td>Promoting healthcare, eradicating hunger, poverty and malnutrition, sanitation and making available safe drinking water</td>
<td>Local Area Chennai and surrounding area, Tamil Nadu</td>
<td>491.0</td>
<td>352.9</td>
<td>426.9</td>
<td>Through implementing agency - Eicher Group Foundation</td>
</tr>
<tr>
<td>2</td>
<td>Improve employment opportunities for school dropouts unemployed youth by skill-building</td>
<td>Employment enhancing vocational skills</td>
<td>Local Area Chennai and surrounding area, Tamil Nadu Gurugram, Haryana</td>
<td>550.0</td>
<td>65.8</td>
<td>65.8</td>
<td>Through implementing agency - Eicher Group Foundation</td>
</tr>
<tr>
<td>Sl. No.</td>
<td>CSR Project or Activity identified</td>
<td>Sector in which the Project is covered</td>
<td>Projects or programmes (1) Local area or other (2) Specify the State and district where projects or programmes were undertaken</td>
<td>Amount outlay (budget) project or programme-wise Subheads: 1) Direct expenditure on projects or programmes 2) Overheads</td>
<td>Amount spent on the projects or programmes</td>
<td>Cumulative expenses up to the reporting period</td>
<td>Amount spent: Direct or through implementing agency</td>
</tr>
<tr>
<td>--------</td>
<td>-----------------------------------</td>
<td>----------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------</td>
<td>-------------------------------------------------------------------------------------------------</td>
<td>------------------------------------------</td>
<td>-----------------------------------------------</td>
<td>------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>3</td>
<td>Road Safety and Community Development Programme</td>
<td>(i) Promoting health care and sanitation (ii) Promoting education including special education, employment enhancing vocational skills</td>
<td>Other Leh, Jammu and Kashmir, Lahaul and Spiti, Himachal Pradesh</td>
<td>1,000.0</td>
<td>86.1</td>
<td>86.1</td>
<td>Through implementing agency - Eicher Group Foundation</td>
</tr>
<tr>
<td>4</td>
<td>Eradication of blindness and deafness</td>
<td>Promoting health care</td>
<td>Other various states</td>
<td>250.0</td>
<td>153.1</td>
<td>240.1</td>
<td>Through implementing agency - Eicher Group Foundation</td>
</tr>
<tr>
<td>5</td>
<td>Vocational training</td>
<td>Promoting education, employment enhancing vocational skills</td>
<td>Other various states</td>
<td>225.0</td>
<td>164.1</td>
<td>176.1</td>
<td>Through implementing agency - Eicher Group Foundation</td>
</tr>
<tr>
<td>6</td>
<td>Infrastructure development and operational expenses for school</td>
<td>Promoting education</td>
<td>Other Alwar and surrounding area, Rajasthan</td>
<td>850.0</td>
<td>470.2</td>
<td>842.2</td>
<td>Through implementing agency - Eicher Group Foundation</td>
</tr>
<tr>
<td>7</td>
<td>Village upgradation programme  a) Education - children's learning centres, renovation of anganwadis  b) Environment - reviving of lakes/ponds, waste collection, kitchen garden  c) Livelihood - self help groups  d) Multi disciplinary training centre  e) Community safe drinking water  f) Healthcare</td>
<td>Rural development projects</td>
<td>Local Tiruvottiyur, Oragadam, Vallam (Tamil Nadu)</td>
<td>330.0</td>
<td>253.3</td>
<td>253.3</td>
<td>Through implementing agency - Eicher Group Foundation</td>
</tr>
<tr>
<td>8</td>
<td>Eicher Group Foundation</td>
<td>Sl. Nos. 1 to 7 above</td>
<td>258.8</td>
<td>258.8</td>
<td>258.8</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Direct expenditure on projects or programmes (A)** 1,804.3
**Overheads relating to 1 to 7 above (B)** 29.0
**Grand Total (A)+(B)** 1,833.3