

INDEPENDENT AUDITOR'S REPORT

To the Members of Royal Enfield North America Limited

Report on Special Purpose Financial Statements**Opinion**

We have audited the accompanying special purpose financial statements of Royal Enfield North America Limited ("the Company"). These special purpose financial statements comprise the Balance sheet as at March 31, 2023, the Statement of Profit and Loss including the statement of Other Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information (together hereinafter referred to as "Special Purpose Financial Statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid special purpose financial statements as at and for the year ended March 31, 2023 are prepared, in all material respects, in accordance with the basis of accounting described in Note 2 to those special purpose financial statements and have been prepared solely for submitting to Holding Company to be used by them in preparation of their consolidated financial statements.

Basis for Opinion

We conducted our audit of the special purpose financial statements in accordance with the Standards on Auditing (SAs), as specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Special Purpose Financial Statements' section of our report. We are independent of the Company in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the special purpose financial statements.

Emphasis of matter – Basis of Accounting

We draw attention to Note 2 to the special purpose financial statements, which describes the basis of accounting. The special purpose financial statements are prepared to assist the Holding Company in preparing their consolidated financial statements as at and for the year ended March 31, 2023. As a result, these special purpose financial statements may not be suitable for another purpose.

Our opinion is not modified in respect of this matter.

Responsibility of Management for the Special Purpose Financial Statements

The Company's Board of Directors is responsible for preparation of these special purpose financial statements which comprise the Balance sheet as at March 31, 2023, the Statement of Profit and Loss including the statement of Other Comprehensive Income, the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, prepared in accordance with the basis of accounting described in Note 2 of the special purpose financial statements. This responsibility

also includes maintenance of adequate accounting records for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the special purpose financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the special purpose financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Special Purpose Financial Statements

Our objectives are to obtain reasonable assurance about whether the special purpose financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these special purpose financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the special purpose financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other

matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Restriction on Distribution and Use

Our auditor's report on Special Purpose Financial Statements is intended and has been prepared solely for the purpose of submitting to Holding Company to be used by them in preparation of their consolidated financial statements. It is not to be used for any other purpose, or referred to in any other document, or distributed to anyone other than to the Company and Holding Company.

For S.R. Batliboi & CO. LLP

Chartered Accountants

ICAI Firm Registration Number: 301003E/E300005

Per Sonika Loganey

Partner

Membership Number: 502220

UDIN: 23502220BGYHPI5894

Place of Signature: Gurugram

Date: May 11, 2023

ROYAL ENFIELD NORTH AMERICA LIMITED
BALANCE SHEET AS AT MARCH 31, 2023
ALL AMOUNTS ARE IN USD UNLESS OTHERWISE STATED

Particulars	Note No.	As at March 31, 2023	As at March 31, 2022
ASSETS			
Non-current assets			
(a) Property, plant and equipment	4	845,184	1,030,012
(b) Capital Work in Progress	5	65,005	-
(c) Right of Use Asset	7	3,680,440	132,433
(d) Financial assets			
(i) Investments in subsidiary	8	13,280	13,280
(ii) Other Financial Assets	12	6,200	6,200
Total non-current assets		4,610,109	1,181,925
Current assets			
(a) Inventories	9	25,676,438	18,711,032
(b) Financial assets			
(i) Trade receivables	10	4,691,465	1,034,676
(ii) Cash and cash equivalents	11	341,430	788,111
(iii) Other financial assets	12	534,405	769,763
(c) Other current assets	13	603,822	344,889
Total current assets		31,847,560	21,648,471
Total assets		36,457,669	22,830,396
EQUITY AND LIABILITIES			
EQUITY			
(a) Equity share capital	14	5,242,601	5,242,601
(b) Other equity	15	4,305,595	(4,162,563)
Total equity		9,548,196	1,080,038
LIABILITIES			
Non-current liabilities			
(a) Financial liabilities			
(i) Lease liability	16	2,977,299	23,695
(b) Deferred tax liabilities	17	96,019	-
Total non-current liabilities		3,073,318	23,695
Current liabilities			
(a) Financial liabilities			
(i) Borrowings	18	11,200,000	7,000,000
(ii) Lease liability	16	778,350	112,350
(iii) Trade payables	19	11,175,880	13,973,800
(iv) Other financial liabilities	20	313,498	251,032
(b) Contract Liability	21	146,804	312,915
(c) Current Tax Liabilities	22	174,107	19,700
(d) Other current liabilities	23	47,516	56,866
Total current liabilities		23,836,155	21,726,663
Total liabilities		26,909,473	21,750,358
Total equity and liabilities		36,457,669	22,830,396

The accompanying notes are an integral part of the financial statements

In terms of our report attached
For **S.R. Batliboi & Co. LLP**
Chartered Accountants
ICAI Firm registration Number : 301003E/E300005

For and on Behalf of Board of Directors of
Royal Enfield North America Limited

Sonika Loganey
Partner
Membership No.: 502220

B Govindarajan
Director

Krishnan Ramaswamy
Director

Place: Gurugram
Date: May 11, 2023

Place: Chennai
Date: May 11, 2023

Place: Milwaukee
Date: May 11, 2023

ROYAL ENFIELD NORTH AMERICA LIMITED
STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2023
ALL AMOUNTS ARE IN USD UNLESS OTHERWISE STATED

Particulars	Note No.	For the year ended March 31, 2023	For the year ended March 31, 2022
INCOME			
Revenue from contract with customers	24	65,704,327	34,567,304
Other income	25	-	28,239
Total Income		65,704,327	34,595,543
EXPENSES			
Purchases of traded goods	26	47,124,929	30,016,631
(Increase)/decrease in inventories of traded goods	27	(6,965,406)	(10,196,967)
Employee benefit expenses	28	2,857,198	2,212,202
Finance costs	29	1,134,020	363,286
Depreciation and amortisation expense	30	959,504	505,431
Other expenses	31	10,814,564	5,261,867
Total expenses		55,924,809	28,162,450
Profit before tax		9,779,518	6,433,093
Tax expense			
Current tax	32	1,215,341	19,700
Deferred tax	32	96,019	-
Total tax expense		1,311,360	19,700
Profit for the year		8,468,158	6,413,393
Other Comprehensive Income		-	-
Total comprehensive income for the year		8,468,158	6,413,393
Earnings per share			
(a) Basic	34	84.68	64.13
(b) Diluted	34	84.68	64.13
(No face value of shares defined as such)			

The accompanying notes are an integral part of the financial statements

In terms of our report attached
For **S.R. Batliboi & Co. LLP**
Chartered Accountants
ICAI Firm registration Number : 301003E/E300005

For and on Behalf of Board of Directors of
Royal Enfield North America Limited

Sonika Loganey
Partner
Membership No.: 502220

B Govindarajan
Director

Krishnan Ramaswamy
Director

Place: Gurugram
Date: May 11, 2023

Place: Chennai
Date: May 11, 2023

Place: Milwaukee
Date: May 11, 2023

ROYAL ENFIELD NORTH AMERICA LIMITED
 STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED MARCH 31, 2023
 ALL AMOUNTS ARE IN USD UNLESS OTHERWISE STATED

a. Equity share capital

Particulars	Number of shares	Amount
Balance as at April 01, 2021	100,000	5,242,601
Changes in equity share capital during the year	-	-
Balance as at April 01, 2022	100,000	5,242,601
Changes in equity share capital during the year	-	-
Balance as at March 31, 2023	100,000	5,242,601

b. Other Equity

Particulars	Retained earnings
Balance as at April 01, 2021	(10,575,956)
Profit/(Loss) for the year	6,413,393
Balance as at April 01, 2022	(4,162,563)
Profit/(Loss) for the year	8,468,158
Balance as at March 31, 2023	4,305,595

The accompanying notes are an integral part of the financial statements

In terms of our report attached
 For S.R. Batliboi & Co. LLP
 Chartered Accountants
 ICAI Firm registration Number : 301003E/E300005

For and on Behalf of the Board of Directors of Royal Enfield North America Limited

Sonika Loganey
 Partner
 Membership No.: 095169

B Govindarajan
 Director

Krishnan Ramaswamy
 Director

Place: Gurugram
 Date: May 11, 2023

Place: Chennai
 Date: May 11, 2023

Place: Milwaukee
 Date: May 11, 2023

ROYAL ENFIELD NORTH AMERICA LIMITED
STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2023
ALL AMOUNTS ARE IN USD UNLESS OTHERWISE STATED

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
A. CASH FLOW FROM / (USED IN) OPERATING ACTIVITIES		
Profit/(Loss) before tax	9,779,518	6,433,093
Adjustments for:		
Depreciation and amortisation expenses	959,504	505,431
Loss/(Gain) on disposal of property, plant and equipment	44,509	41,890
Finance costs	1,134,020	363,286
Operating loss before changes in working capital	11,917,551	7,343,700
Changes in working capital:		
Adjustments for (increase)/decrease in current assets:		
Inventories	(6,965,406)	(10,196,968)
Trade receivables	(3,656,789)	(304,847)
Other financial assets	235,358	(153,769)
Other assets	(258,933)	(245,103)
Adjustments for increase/(decrease) in current liabilities:		
Trade payables	(2,797,920)	8,640,758
Other financial liabilities and contract liabilities	(103,645)	150,205
Other liabilities	(9,350)	1,705
Net cash flow from / (used in) operating activities	(1,639,134)	5,235,681
Direct Taxes paid	1,060,934	-
Net cash flow from / (used in) operating activities (A)	(2,700,068)	5,235,681
B. CASH FLOW FROM / (USED IN) INVESTING ACTIVITIES		
Payment for Property, plant and equipment	(398,630)	(927,532)
Proceeds from disposal of property, plant and equipment	163,888	54,945
Net cash flow from / (used in) investing activities (B)	(234,742)	(872,587)
C. CASH FLOW FROM / (USED IN) FINANCING ACTIVITIES		
Interest paid on lease liabilities	(129,468)	(16,455)
Repayment of lease liabilities	(577,851)	(226,989)
Other Interest Payment	(1,004,552)	(346,831)
Proceeds from / (repayment of) short term borrowings	4,200,000	(3,700,000)
Net cash flow from / (used in) financing activities (C)	2,488,129	(4,290,275)
Net increase/(decrease) in cash and cash equivalents (A) + (B) + (C)	(446,681)	72,819
Cash and cash equivalents at the beginning of the year	788,111	715,292
Cash and cash equivalents at the end of the year	341,430	788,111

Particulars	As at March 31, 2023	As at March 31, 2022
Components of cash and cash equivalents		
Cash on hand	69	69
Balances with banks:		
In current accounts	341,361	788,042
Cash and cash equivalents as per balance sheet (refer note 11)	341,430	788,111

The accompanying notes are an integral part of the financial statements

In terms of our report attached
For **S.R. Batliboi & Co. LLP**
Chartered Accountants
ICAI Firm registration Number : 301003E/E300005

For and on Behalf of Board of Directors of
Royal Enfield North America Limited

Sonika Loganey
Partner
Membership No.: 502220

B Govindarajan
Director

Krishnan Ramaswamy
Director

Place: Gurugram
Date: May 11, 2023

Place: Chennai
Date: May 11, 2023

Place: Milwaukee
Date: May 11, 2023

ROYAL ENFIELD NORTH AMERICA LIMITED
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023

1. Corporate Information

Royal Enfield North America Limited (“RENA” or “the Company”) was incorporated on March 23, 2015 as Wisconsin Stock For Profit Corporation under chapter 180 of the Wisconsin Statutes. The Company is into trading of two wheelers, spares and accessories in the United States of America.

2. Basis of Preparation

2.1 Statement of Compliance

The special purpose financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time).

The special purpose financial statements have been prepared for the purpose of submitting to shareholder to be used by them in preparing their consolidated financial statements. As a result, the special purpose financial statements may not be suitable for any other purpose. Consequently, these financial statements do not purport to be, and are not prepared to comply with the requirements of the Companies Act, 2013 and include only those disclosures prescribed under the Companies Act, 2013 as the management deems relevant.

2.2 Accounting convention

The special purpose financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. The financial statements are presented in USD, which is the Company’s functional currency.

2.3 Operating cycle

Based on the nature of products/ activities of the Company and the normal time between acquisition of assets and their realization in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.

3. Significant Accounting Policies

a. Current and non-current classification

All assets and liabilities are classified into current and non-current.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- a. it is expected to be realised in, or is intended for sale or consumption in, the company's normal operating cycle;
- b. it is held primarily for the purpose of being traded;
- c. it is expected to be realised within 12 months after the reporting date; or
- d. it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least 12 months after the reporting date.

Current assets include the current portion of non-current financial assets. All other assets are classified as non-current.

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- a. it is expected to be settled in the company's normal operating cycle;
- b. it is held primarily for the purpose of being traded;
- c. it is due to be settled within 12 months after the reporting date; or
- d. the company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

Current liabilities include the current portion of non-current financial liabilities. All other liabilities are classified as non-current.

ROYAL ENFIELD NORTH AMERICA LIMITED
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023

b. Revenue from contract with customer

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods or services before transferring them to the customer.

Sale of goods and services

Revenue from sale of goods is recognised at a point in time when control of the goods is transferred to the customer, generally on delivery of the goods.

Revenue from freight services is recognised at a point in time, generally upon delivery of the consignment.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g., warranties, Road Side Assistance, Free Service Coupons, etc.). In determining the transaction price for the sale of goods, the Company considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).

c. Leases

The Company assesses at the contract inception, whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

As a lessee

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

i) Right-of-use assets

The Company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets as follows:

- Buildings 2 to 6 years

If ownership of the leased asset transfers to the Company at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

The right-of-use assets are also subject to impairment.

ii) Lease Liabilities

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

ROYAL ENFIELD NORTH AMERICA LIMITED
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023

iii) Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of buildings and others (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

As a lessor

Leases in which the Company does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

d. Foreign currencies

In preparing the financial statements of the Company transactions in currencies other than the Company's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions.

At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date.

Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

e. Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

f. Employee benefits

Employee benefits include social security and Medicare contribution. All employee benefits payable/available within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries, wages, short-term compensated absences and bonus etc., are recognised in the Statement of Profit and Loss in the period in which the employee renders the related service.

g. Share-based payment arrangements

Employees (including senior executives) of the Company receive remuneration under the scheme of the holding company, Eicher Motors Limited, in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions).

Equity-settled share-based payments to employees are measured at the fair value of the equity instruments at the grant date.

That cost is recognised, together with a corresponding increase in share-based payment (SBP) reserves in equity, over the period in which the performance and/or service conditions are fulfilled in employee benefits expense. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The statement of profit and loss expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

ROYAL ENFIELD NORTH AMERICA LIMITED
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023

h. Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax' as reported in the statement of profit and loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

ROYAL ENFIELD NORTH AMERICA LIMITED
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023

i. Property, plant and equipment

Property, plant and equipment and Furniture are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Estimated useful lives of the assets are as follows:

Asset	Useful life
Leasehold improvements	5 years
Equipment and Electrical Fittings	5 years
Office Equipment	5 years
Computers-End user devices	3 years
Furniture & fixtures	5 years
Vehicles	5 years

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

j. Intangible assets

Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.

Derecognition of intangible assets

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognised in profit or loss when the asset is derecognised.

Estimated useful lives of intangible assets

Intangible assets, comprising of software, are amortised on a straight line method over a period of 3 years.

k. Impairment of non-financial assets

At the end of each reporting period, the Company assesses, whether there is any indication that an asset may be impaired. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Recoverable amount is the higher of fair value less costs of disposal and value in use.

When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss. When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

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Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment at least annually, and whenever there is an indication that the asset may be impaired. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

l. Inventories

Inventories are stated at the lower of cost and net realisable value. Costs of inventories of traded goods and packing materials are determined on a moving weighted average. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

m. Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

n. Financial instruments

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Financial assets

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification of financial assets

Debt instruments that meet the following conditions are subsequently measured at amortised cost (except for debt instruments that are designated at fair value through profit or loss on initial recognition):

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments that meet the following conditions are subsequently measured at fair value through other comprehensive income ("FVTOCI") (except for debt instruments that are designated at fair value through profit or loss on initial recognition):

- the asset is held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Interest income is recognised in profit or loss for FVTOCI debt instruments.

All other financial assets are subsequently measured at fair value.

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Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified at FVTPL. Interest income is recognised in profit or loss and is included in the "Other income" line item.

Financial assets at fair value through profit or loss

Debt instruments that do not meet the amortised cost criteria or FVTOCI criteria are measured at FVTPL. In addition, debt instruments that meet the amortised cost criteria or the FVTOCI criteria but are designated at FVTPL are measured at FVTPL.

A financial asset that meets the amortised cost criteria or debt instruments that meet the FVTOCI criteria may be designated at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on re-measurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'Other income' line item. Dividend on financial assets at FVTPL is recognised when the Company's right to receive the dividends is established, it is probable that the economic benefits associated with the dividend will flow to the entity, the dividend does not represent a recovery of part of cost of the investment and the amount of dividend can be measured reliably.

Investment in subsidiaries and joint ventures is carried at cost in the separate financial statements.

Impairment of financial assets

The Company applies the expected credit loss model for recognising impairment loss on financial assets measured at amortised cost, debt instruments at FVTOCI, trade receivables, other contractual rights to receive cash or other financial asset, and financial guarantees not designated at FVTPL.

The Company measures the loss allowance for a financial instrument at an amount equal to the lifetime expected credit losses if the credit risk on that financial instrument has increased significantly since initial recognition.

Further, for the purpose of measuring lifetime expected credit loss allowance for trade receivables, the Company has used a practical expedient as permitted under Ind AS 109. This expected credit loss allowance is computed based on historical credit loss experience and adjustments for forward looking information.

Derecognition of financial assets

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party.

ROYAL ENFIELD NORTH AMERICA LIMITED
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Financial liabilities and equity instruments

Classification as debt or equity

Debt and equity instruments issued by Company are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

Financial liabilities

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains / losses attributable to changes in own credit risk are recognized in the other comprehensive income. These gains/ loss are not subsequently transferred to P&L. However, the group may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss.

The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest method. Interest expense that is not capitalised as part of costs of an asset is included in the 'Finance costs' Line item.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability.

All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

Derecognition of financial liabilities

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or have expired.

o. Cash and cash equivalents

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and bank balances, as defined above.

p. Cash flow statement

Cash flows are reported using the indirect method, whereby profit / (loss) before tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

q. Earnings per share

Basic earnings per share is computed by dividing the profit after tax by the weighted average number of equity shares outstanding during the year.

Diluted earnings per share is computed by dividing the profit after tax as adjusted for dividend, interest and other charges to expense or income relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

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4. Property, plant and equipment

Particulars	Leasehold Improvements	Tools and electrical fittings	Furniture and fixtures	Office equipments	Vehicles	Total
Cost						
At April 01, 2021	17,216	249,896	52,334	80,796	667,936	1,068,178
Additions	-	97,550	513	15,037	814,433	927,532
Disposals	-	-	3,724	11,209	187,043	201,976
At March 31, 2022	17,216	347,446	49,123	84,624	1,295,326	1,793,734
Additions	-	30,597	832	12,818	289,378	333,625
Disposals	-	8,635	-	1,592	355,800	366,027
At March 31, 2023	17,216	369,408	49,955	95,850	1,228,904	1,761,332
Accumulated depreciation						
At April 01, 2021	14,872	184,389	36,113	69,179	266,963	571,516
Charge for the year	2,344	76,128	12,146	7,624	199,105	297,347
Disposals	-	-	3,724	11,209	90,208	105,141
At March 31, 2022	17,216	260,517	44,535	65,594	375,860	763,722
Charge for the year	-	60,390	4,355	11,333	233,978	310,056
Disposals	-	3,429	-	1,362	152,839	157,630
At March 31, 2023	17,216	317,478	48,890	75,565	456,999	916,148
Net book Value						
At March 31, 2022	-	86,929	4,588	19,030	919,466	1,030,012
At March 31, 2023	-	51,930	1,065	20,285	771,905	845,184

5. Capital Work in Progress

Particulars	As at March 31, 2023	As at March 31, 2022
Capital Work in Progress	65,005	-

As at March 31, 2023

Particulars	< 1 year	1 - 2 years	2 - 3 years	> 3 years	Total
Projects in progress	-	-	-	-	-
Projects temporarily suspended	-	-	-	-	-
Other Capital work-in-progress	65,005	-	-	-	65,005
Total	65,005	-	-	-	65,005

There are no capital work in progress whose completion is overdue or has exceeded its cost compared to its original plan as at March 31, 2023.

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6. Intangible Assets:

	<u>Computer softwares</u>
Cost	
At April 01, 2021	2,007
Additions	-
Disposals	161
At March 31, 2022	1,846
Additions	-
Disposals	-
At March 31, 2023	1,846
Accumulated depreciation	
At April 01, 2021	2,007
Charge for the year	-
Disposals	161
At March 31, 2022	1,846
Charge for the year	-
Disposals	-
At March 31, 2023	1,846
Net book Value	
At March 31, 2022	-
At March 31, 2023	-

7. Right to use asset:

Particulars	<u>Right to use asset</u>
Cost	
At April 01, 2021	516,114
Additions	218,727
Disposals	-
At March 31, 2022	734,841
Additions	4,197,455
Disposals	-
At March 31, 2023	4,932,296
Accumulated depreciation	
At April 01, 2021	394,324
Charge for the year	208,084
Disposals	-
At March 31, 2022	602,408
Charge for the year	649,448
Disposals	-
At March 31, 2023	1,251,856
Net book Value	
At March 31, 2022	132,433
At March 31, 2023	3,680,440

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8. Investment in subsidiary

Particulars	As at March 31, 2023	As at March 31, 2022
Unquoted investments		
Investment in equity instruments of subsidiary company		
100 Equity shares (PY-100 shares) in Royal Enfield Canada Limited (No face value)	13,280	13,280
Total	13,280	13,280

9. Inventories

(At lower of cost and net realisable value)

Particulars	As at March 31, 2023	As at March 31, 2022
Traded goods		
-Two Wheelers	22,827,250	16,043,747
-Spares & Allied Products	2,849,188	2,667,285
Total	25,676,438	18,711,032

Inventories are net of non-moving/slow-moving provisions amounting to USD 1,172,278 (March 31, 2022 : USD 407,341).

10. Trade receivables

Particulars	As at March 31, 2023	As at March 31, 2022
Considered good - secured		
Trade receivables from related parties	394,807	5,415
Considered good - unsecured	4,296,658	1,029,261
Total	4,691,465	1,034,676

Particulars	As at March 31, 2023						Total
	Outstanding for following periods from due date of payment						
	Not due	> 0 < 180 days	180 - 365 days	1 - 2 years	2 - 3 years	> 3 years	
Undisputed trade receivables - considered good	4,552,217	139,248	-	-	-	-	4,691,465
Undisputed trade receivables - which have significant increase in credit risk	-	-	-	-	-	-	-
Undisputed trade receivables - credit impaired	-	-	-	-	-	-	-
Disputed trade receivables - considered good	-	-	-	-	-	-	-
Disputed trade receivables - which have significant increase in credit risk	-	-	-	-	-	-	-
Disputed trade receivables - credit impaired	-	-	-	-	-	-	-
Total	4,552,217	139,248	-	-	-	-	4,691,465

Particulars	As at March 31, 2022						Total
	Outstanding for following periods from due date of payment						
	Not due	> 0 < 180 days	180 - 365 days	1 - 2 years	2 - 3 years	> 3 years	
Undisputed trade receivables - considered good	983,754	39,910	8,430	2,582	-	-	1,034,676
Undisputed trade receivables - which have significant increase in credit risk	-	-	-	-	-	-	-
Undisputed trade receivables - credit impaired	-	-	-	-	-	-	-
Disputed trade receivables - considered good	-	-	-	-	-	-	-
Disputed trade receivables - which have significant increase in credit risk	-	-	-	-	-	-	-
Disputed trade receivables - credit impaired	-	-	-	-	-	-	-
Total	983,754	39,910	8,430	2,582	-	-	1,034,676

No trade receivables are due from directors or other officers of the company either severally or jointly with any other person.

Trade receivables are non interest bearing and are generally on terms of 30-60 days.

For terms and conditions for related party sales refer Note 36

ROYAL ENFIELD NORTH AMERICA LIMITED
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11. Cash and cash equivalents

Particulars	As at March 31, 2023	As at March 31, 2022
Cash on hand	69	69
Balances with banks:		
In current accounts	341,361	788,042
Total	341,430	788,111

12. Other financial assets

Particulars	As at March 31, 2023	As at March 31, 2022
Non - Current		
Security deposits	6,200	6,200
Current		
Unsecured, considered good		
Warranty receivable from related parties	534,405	769,763
Total	534,405	769,763

13. Other current assets

Particulars	As at March 31, 2023	As at March 31, 2022
Unsecured, considered good		
Advance to suppliers	239,600	97,063
Advance to employees	92,790	82,342
Prepaid expenses	186,616	134,431
Other Receivables	84,816	31,053
Total	603,822	344,889

14. Equity share capital

Particulars	As at March 31, 2023	As at March 31, 2022
Authorised		
1,00,000 (March 31, 2022 : 1,00,000) Equity shares (no face value)	5,242,601	5,242,601
Total	5,242,601	5,242,601
Issued, Subscribed and fully paid up		
1,00,000 (March 31, 2022 : 1,00,000) Equity shares (no face value)	5,242,601	5,242,601
Total	5,242,601	5,242,601

Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting year:

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2021
At the beginning of the year (April 1, 2022: 1,00,000 and April 1, 2021: 1,00,000 Equity shares)	5,242,601	5,242,601
Issued during the year	-	-
Outstanding at the end of the year (March 31, 2023: 1,00,000 and March 31, 2022: 1,00,000 Equity shares)	5,242,601	5,242,601

The Company has only one class of equity shares having face value of NIL.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the company after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholder.

% holding by Eicher Motors Limited as at March 31, 2023: 100% (March 31, 2022: 100%)

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15. Other equity

Particulars	As at March 31, 2023	As at March 31, 2022
Retained earnings		
Deficit in the statement of profit and loss		
Opening balance	(4,162,563)	(10,575,956)
Add: Profit/(Loss) for the year	8,468,158	6,413,393
Net Surplus in the statement of profit and loss	4,305,595	(4,162,563)

16. Lease liability

Particulars	As at March 31, 2023	As at March 31, 2022
Non-current		
Lease liability as per Ind AS 116	2,977,299	23,695
Total	2,977,299	23,695
Current		
Lease liability as per Ind AS 116	778,350	112,350
Total	778,350	112,350

17. Deferred tax liabilities (net)

Particulars	As at March 31, 2023	As at March 31, 2022
Deferred tax liabilities on		
Property, plant & equipment	165,791	-
Prepaid expenses	39,189	-
Sub-total (A)	204,980	-
Deferred tax Asset on		
Carry forward Losses	108,961	-
Sub-total (B)	108,961	-
Total (A-B)	96,019	-

18. Borrowings

Particulars	As at March 31, 2023	As at March 31, 2022
Unsecured		
Working Capital loan from banks	11,200,000	7,000,000
Total	11,200,000	7,000,000

Unsecured working capital loans are against Corporate Guarantee given by the Holding Company, Eicher Motors Limited with average repayment period being 3 months and carries interest @ 6.64% p.a.

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19. Trade payables

Particulars	As at	As at
	March 31, 2023	March 31, 2022
Trade payables to related parties (also refer note 36)	9,268,092	12,954,459
Trade payables to others	1,907,788	1,019,341
Total	11,175,880	13,973,800

As at March 31, 2023

Particulars	Outstanding for following periods from due date of payment						Total
	Unbilled	Not due	< 1 year	1 - 2 years	2 - 3 years	> 3 years	
Total outstanding dues of micro enterprises and small enterprises	-	-	-	-	-	-	-
Total outstanding dues of creditors other than micro enterprises and small enterprises	1,556,074	9,329,216	290,590	-	-	-	11,175,880
Disputed dues of micro enterprises and small enterprises	-	-	-	-	-	-	-
Disputed dues of creditors other than micro enterprises and small enterprises	-	-	-	-	-	-	-
Total	1,556,074	9,329,216	290,590	-	-	-	11,175,880

As at March 31, 2022

Particulars	Outstanding for following periods from due date of payment						Total
	Unbilled	Not due	< 1 year	1 - 2 years	2 - 3 years	> 3 years	
Total outstanding dues of micro enterprises and small enterprises	-	-	-	-	-	-	-
Total outstanding dues of creditors other than micro enterprises and small enterprises	561,199	-	13,412,601	-	-	-	13,973,800
Disputed dues of micro enterprises and small enterprises	-	-	-	-	-	-	-
Disputed dues of creditors other than micro enterprises and small enterprises	-	-	-	-	-	-	-
Total	561,199	-	13,412,601	-	-	-	13,973,800

20. Other financial liabilities

Particulars	As at	As at
	March 31, 2023	March 31, 2022
Current		
Employee dues	261,171	251,032
Interest accrued but not due	52,327	-
Total	313,498	251,032

21. Contract Liability

Particulars	As at	As at
	March 31, 2023	March 31, 2022
Advance from customers	146,804	312,915
Total	146,804	312,915

22. Current tax liabilities

Particulars	As at	As at
	March 31, 2023	March 31, 2022
Tax liabilities		
Provision for Income tax	1,295,616	19,700
Tax Assets		
Advance income tax	1,121,509	-
Net Total	174,107	19,700

23. Other current liabilities

Particulars	As at	As at
	March 31, 2023	March 31, 2022
Current		
Statutory remittances (Federal Tax payable, Payroll State tax and Milwaukee Sales tax)	47,516	56,866
Total	47,516	56,866

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24. Revenue from contract with customers

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Sale of traded goods		
Two-Wheelers	56,981,904	29,799,438
Spare parts,accessories and other allied products	2,226,419	1,865,269
Total (A)	59,208,323	31,664,707
Other Operating Revenue		
Freight Recovery	6,496,004	2,902,597
Total (B)	6,496,004	2,902,597
Grand Total (A+ B)	65,704,327	34,567,304

Reconciling the amount of revenue recognised in the statement off profit & Loss with the contracted price

Revenue as per contracted price	59,473,122	31,702,096
Adjustments :		
- Trade Discount	264,799	37,389
	59,208,323	31,664,707

25. Other income

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Profit on sale of Fixed Assets	-	25,776
Miscellaneous income	-	2,463
Total	-	28,239

26. Purchases of traded goods

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Two wheelers	42,593,820	26,997,405
Spare parts,accessories and other allied products	4,531,109	3,019,226
Total	47,124,929	30,016,631

27. (Increase)/decrease in inventories of traded goods

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Inventories at the end of the year		
Traded goods	25,676,438	18,711,032
Sub-total (A)	25,676,438	18,711,032
Inventories at the beginning of the year		
Traded goods	18,711,032	8,514,065
Sub-total (B)	18,711,032	8,514,065
Net change (B-A)	(6,965,406)	(10,196,967)

ROYAL ENFIELD NORTH AMERICA LIMITED
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023
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28. Employee benefit expenses

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Salaries, wages and bonus	2,663,609	2,025,460
Payroll taxes	186,576	182,895
Staff welfare expenses	7,013	3,847
Total	2,857,198	2,212,202

29. Finance costs

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Interest expense		
On borrowings	440,335	172,568
On bills discounting	564,217	174,263
On Lease liability	129,468	16,455
Total	1,134,020	363,286

30. Depreciation and amortisation expense

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Depreciation on property, plant and equipment (refer Note 4)	310,056	297,347
Depreciation on right to use asset (refer Note 7)	649,448	208,084
Total	959,504	505,431

31. Other expenses

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Consumption of stores and spares	34,327	35,309
Power and fuel	4,469	6,827
Insurance	435,292	309,535
Repairs and maintenance	77,296	52,889
Rates and taxes	44,728	249,902
Advertisement	1,917,243	764,797
Freight and handling charges	4,717,420	1,987,654
Vehicle Hire Charges	68,793	67,973
Other selling and distribution expenses	1,208,952	605,889
Rental Expenses	1,013,413	271,822
Legal and professional charges	414,891	283,286
Travelling expenses	509,121	347,571
Testing & Inspection charges	4,319	8,787
Communication expenses	50,652	32,270
Miscellaneous expenses	269,139	169,689
Loss on Sale of Fixed Assets	44,509	67,667
Total	10,814,564	5,261,867

32. Income tax recognised in Statement of profit and loss

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Current tax		
In respect of the current year	1,215,341	19,700
Deferred tax		
In respect of the current year	96,019	-
Total income tax expense recognised in the current year	1,311,360	19,700

ROYAL ENFIELD NORTH AMERICA LIMITED**NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023****ALL AMOUNTS ARE IN USD UNLESS OTHERWISE STATED****33. Commitments**

The Company has commitments, for purchase/sales orders which are issued after considering requirements per operating cycle for purchase /sale of goods and services, employee's benefits including agreement in normal course of business. The Company does not have any capital commitments or long term commitments or material non-cancellable contractual commitments/contracts, which might have material impact on the financial statements.

34. Earnings per share

Basic earnings per share are calculated by dividing the net profit for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. The Company has not issued any potential equity shares and accordingly the basic earnings per share and diluted earnings per share is the same.

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
a) Profit/(Loss) for the year as per statement of profit and loss	8,468,158	6,413,393
b) Weighted average number of equity shares (Nos.)	100,000	100,000
c) Earnings per share:		
- Basic/Diluted [(a)/(b)]	84.68	64.13

35. Segment reporting disclosure

The Company primarily operates in the automotive segment. The automotive segment includes all activities related to sale of two-wheelers as well as sale of related parts and accessories.

As defined in Ind AS 108, the chief operating decision maker (CODM), evaluates the Company's performance, allocate resources based on the analysis of the various performance indicator of the Company as a single unit. Therefore, there is no reportable segment for the Company as per the requirement of IND AS 108 "Operating Segments".

Geographical information

The "Geographical Segments" comprises of domestic segment which includes sales to customers located in US and the overseas segment includes sales to customers located outside US.

	Domestic	Overseas	Total
Revenue from operations			
For the year ended March 31, 2023	61,343,172	4,361,155	65,704,327
For the year ended March 31, 2022	31,853,341	2,713,963	34,567,304
Non-current segment assets			
As at March 31, 2023	4,596,829	13,280	4,610,109
As at March 31, 2022	1,168,645	13,280	1,181,925

a) Domestic segment includes sales and services to customers located in US.

b) Overseas segment includes sales and services rendered to customers located outside US.

c) Non-current segment assets include property, plant and equipment, non-current financial assets and other non-current assets.

d) The accounting policies adopted for segment reporting are in conformity with the accounting policies adopted for the Company. Revenue have been identified to segments on the basis of their relationship to the operating activities of the segment.

ROYAL ENFIELD NORTH AMERICA LIMITED
NOTES FORMING PART OF THE FINANCIAL STATEMENTS FOR YEAR ENDED MARCH 31, 2023
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36. Related party disclosures

a) Names of related parties and their relationship:

Name of related party	Nature of Relationship
Eicher Motors Limited (EML)	Holding Company
Royal Enfield Canada Limited (RECA)	Subsidiary Company

b) Key Management Personnel:

Mr. Govindarajan Balakrishnan	Director
Mr. Krishnan Ramaswamy	Director
Mr. Michael A Roark	Director (Resigned w.e.f 10th Jun 2022)

c) Transactions with the related parties

Particulars	EML		RECA	
	For the year ended March 31, 2023	For the year ended March 31, 2022	For the year ended March 31, 2023	For the year ended March 31, 2022
Issue of share capital	-	-	-	-
Subscription to Share Capital	-	-	-	-
Purchase of traded goods, packing materials	39,925,721	27,085,350	-	-
Sale of traded goods	-	-	4,176,249	2,713,963
Guarantee taken	-	-	-	-
Purchase of fixed assets	-	-	-	-
Payment on behalf of EML	-	-	-	-
Expenses recovered	1,583,242	2,517,265	192,455	146,574
Expenses reimbursed	784	-	-	-
Net amount received on behalf	-	-	-	-
Aggregate balances outstanding as at the year end				
- Payables	9,268,092	12,954,459	-	-
- Receivables	673,438	800,815	416,346	26,162
- Employee benefits payable	-	-	-	-
- Guarantee taken	19,000,000	19,000,000	-	-

d) Transactions with key management personnel

Particulars	Mr. Krishnan Ramaswamy (Director)		Mr. Michael A Roark (Director)	
	For the year ended March 31, 2023	For the year ended March 31, 2022	For the year ended March 31, 2023	For the year ended March 31, 2022
Salaries, wages and bonus	363,113	209,063	57,862	195,157
Loans given	185,580	-	-	-
Balance (outstanding)/Receivable as at the year end	92,790	903	-	80,120

ROYAL ENFIELD NORTH AMERICA LIMITED
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Terms and conditions of transactions with related parties

The sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. For the year ended March 31, 2023, the Company has not recorded any impairment of receivables relating to amounts owed by related parties (March 31, 2022 : Rs. Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

The Company provides a credit period of 30-60 days with respect to trade receivables from RECA and EML.

The Company provides a credit period of 90 days with respect to trade payables to EML.

37. Critical Accounting Judgements and key resources of estimation uncertainty

Use of estimates

In the application of the Company's accounting policies, which are described in note 3, the management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the areas of estimation uncertainty and critical judgements that the management has made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in the financial statements:-

Useful lives of depreciable assets

Management reviews useful lives of depreciable assets at each reporting. As at March 31, 2023 management assessed that the useful lives represent the expected utility of the assets to the company. Further, there is no significant change in useful lives as compared to the previous year.

Investment in equity instruments of subsidiary company

During the year, the Company assessed the investment in equity instruments of subsidiary company carried at cost for impairment testing. The subsidiary company is expected to generate positive cash flows in the future years. Detailed analysis has been carried out on the future projections and the Company is confident that the investment do not require any impairment.

ROYAL ENFIELD NORTH AMERICA LIMITED
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38. The company does not have any litigation during the year or any litigation pending/contingent liabilities not provided for at the year end.

39. The company did not have any long term contracts including derivative contracts for which there are material foreseeable losses.

40. Capital Management

The Company manages its capital to ensure that the Company will be able to continue as going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Capital structure of the Company consists of net debt (borrowings as detailed in notes and offset by cash and bank balances) and total equity of the Company.

The Company is not subject to any externally imposed capital requirements.

The management of the Company reviews the capital structure of the Company on regular basis. As part of this review, the Company considers the cost of capital and the risks associated with each class of capital.

The following table summarizes the capital of the Company:

Particulars	As at March 31, 2023	As at March 31, 2022
Borrowings (refer note no. 18)	11,200,000	7,000,000
Less: cash and cash equivalents (refer note no. 11)	(341,430)	(788,111)
Net debt	10,858,570	6,211,889
Equity Share Capital	5,242,601	5,242,601
Other equity	4,305,595	(4,162,563)
Total Equity	9,548,196	1,080,038
Gearing ratio (%)	114	575

41. Financial instruments

Categories of financial instruments

Particulars	As at March 31, 2023	As at March 31, 2022
Financial assets at amortised cost		
Non-current		
Investment in subsidiaries	13,280	13,280
Other financial assets	6,200	6,200
Current		
Trade receivables	4,691,465	1,034,676
Cash and cash equivalents	341,430	788,111
Other financial assets	534,405	769,763
Total	5,573,500	2,598,750
Financial liabilities at amortised cost		
Non-current		
Lease Liabilities	2,977,299	23,695
Current		
Lease Liabilities	778,350	112,350
Borrowings	11,200,000	7,000,000
Trade payables	11,175,880	13,973,800
Other financial liabilities	313,498	251,032
Total	25,666,677	21,248,527

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42. Financial risk management objectives and Policies

The Company's management monitors and manages the financial risks relating to the operations of the Company. These risks include market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

The management reviews cash resources, implements strategies for foreign currency exposures and ensuring market risk limit and policies.

The Company does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

Market Risk:

Market risk is the risk of loss of future earnings, fair values or future cash flows that may result from a change in the price of a financial instrument. The value of a financial instrument may change as a result of changes in the interest rates and other market changes that affect market risk sensitive instruments. Market risk is attributable to all market risk sensitive financial instruments including loans and borrowings.

Interest rate risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. In order to optimize the company's position with regard to interest income and interest expenses and to manage the interest rate risk, the Company performs a comprehensive corporate interest rate risk management by balancing the proportion of fixed rate and floating rate financial instruments in its total portfolio.

Exposure to Interest rate risk

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Floating rate borrowings	11,200,000	7,000,000

Interest rate sensitivity

A change of 25 basis points in interest rates would have following impact on profit before tax.

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
25 bp increase - Decrease in profit	22,645	23,087
25 bp decrease - Increase in profit	22,645	23,087

Foreign currency risk

The Company does not undertake transactions in currencies other than USD, hence there is no foreign currency risk identified during the year.

Liquidity risk

Liquidity risk is defined as the risk that the Company will not be able to settle or meet its obligations on time or at a reasonable price. The Company's management is responsible for liquidity, funding as well as settlement management. Management monitors the Company's net liquidity position through rolling forecasts on the basis of expected cash flows.

The Company manages liquidity risk through banking and borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

Maturity profile of financial liabilities:

Particulars	As at March 31, 2023			
	Less than 1 year	1 to 5 years	>5 Years	Total
Non-current				
(i) Lease liability	-	2,977,299	-	2,977,299
Current				
(i) Borrowings	11,200,000	-	-	11,200,000
(ii) Lease liability	778,350	-	-	778,350
(iii) Trade payables	11,175,880	-	-	11,175,880
(iv) Other financial liabilities	313,498	-	-	313,498

Particulars	As at March 31, 2022			
	Less than 1 year	1 to 5 years	>5 Years	Total
Non-current				
(i) Lease liability	-	23,695	-	23,695
Current				
(i) Borrowings	7,000,000	-	-	7,000,000
(ii) Lease liability	112,350	-	-	112,350
(iii) Trade payables	13,973,800	-	-	13,973,800
(iv) Other financial liabilities	251,032	-	-	251,032

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Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company.

Financial instruments that are subject to concentrations of credit risk, principally consist of balance with banks, investments in debt instruments/ bonds, trade receivables, loans and advances. None of the financial instruments of the Company result in material concentrations of credit risks. Balances with banks were not past due or impaired as at the year end. In other financial assets that are not past dues and not impaired, there were no indication of default in repayment as at the year end. Trade receivables are non interest bearing and are generally on terms of 30-60 days.

43. Pursuant to the approval accorded by shareholders of the holding company, Eicher Motors Limited ('EML'), at their Annual General Meeting held on 5th July 2006, the Nomination and Remuneration Committee of EML formulated 'Eicher Employee Stock Option Plan 2006' (ESOP Scheme 2006).

'Eicher Employee Stock Option Plan is applicable to all permanent and full-time employees (as defined in the Plan), excluding promoters of the Company. The eligibility of employees to receive grants under the Plan has to be decided by the Nomination and Remuneration Committee from time to time at its sole discretion.

Vesting of the options shall take place in the manner determined by the Nomination and Remuneration Committee at the time of grant provided the vesting period shall not be more than 5 (five) years and not less than 1 year from the date of grant.

Vesting of options shall be subject to the condition that the Grantee shall be in continuous employment with the Company and such other conditions as provided under EML's Employee Stock Option Plan, 2006.

The Exercise Price of each grant is determined by the Nomination and Remuneration Committee at the time of grant, provided that the Exercise Price shall not be less than the closing market price of the shares of the Company on NSE/BSE on the day preceding the date of grant of Options.

The options granted can be exercised at any time until completion of seven years from the date of vesting. Any options remaining unexercised at the end of the exercise period shall lapse. At the time of exercise the participant may pay the exercise price in the form of payment as approved by the Compensation Committee.

Each employee share option converts into one equity share of EML on exercise. No amounts are paid or payable by the recipient on receipt of the option. The options carry neither rights to dividends nor voting rights. Options may be exercised at any time from the date of vesting to the date of their expiry.

The following table summarises stock options for each of the years presented:

	March 31,2023	March 31,2022
	Number	Number
Outstanding at on April 01	57,650	46,400
Granted during the year	4,500	14,000
Forfeited during the year	31,850	-
Exercised during the year	12,250	2,750
Outstanding at on March 31	18,050	57,650
Exercisable at March 31	2,750	29,650

44. There are no events that occurred after the reporting period.

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45. Disclosures in respect of Ind AS 116 "Leases".

As a lessee

The Company has lease contracts for various buildings used in its operations. The leases of buildings generally have lease terms between 2 to 6 years. The Company's obligations under its leases are secured by the lessor's title to the leased assets. There are several lease contracts that include extension and termination options which are further discussed below.

The Company does not have any leases with lease terms of 12 months or less or any leases of office equipment with low value.

(i) Movement in the carrying value of the Right to Use Asset for the year ended March 31, 2023

Particulars - Buildings	For the year ended March 31, 2023	For the year ended March 31, 2022
Opening Balance	132,433	121,790
Depreciation charge for the Period	(649,448)	(208,084)
Additions during the Period	4,197,455	218,727
Adjustment/Deletion	-	-
Closing Balance	3,680,440	132,433

(ii) Classification of current and non current liabilities of the lease liabilities as at March 31, 2023

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Current liabilities	778,350	112,350
Non Current Liabilities	2,977,299	23,695
Total Lease liabilities	3,755,649	136,045

(iii) Movement in the carrying value of the Lease Liability for the year ended March 31, 2023

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Opening Balance	136,045	144,307
Interest Expense	129,468	16,455
Lease Payments [Total Cash Outflow]	(707,319)	(243,444)
Additions during the year	4,197,455	218,727
Closing Balance	3,755,649	136,045

(iv) Contractual Maturities of Lease liability outstanding as at March 31, 2023

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Less than one year	967,704	112,350
One to five Years	3,329,350	23,695
More than Five years	-	-
Total	4,297,054	136,045

Lease expenses relating to short term leases aggregated to USD Nil during the year ended March 31, 2023

Lease liabilities are recognised at weighted average incremental borrowing rate ranging from 3.5% to 8%.

The Company does not face a significant liquidity risk with regard to its lease liabilities as the current assets are sufficient to meet the obligations related to the lease liabilities as and when they fall due.

The following are the amounts recognised in profit or loss:

Particulars	For the year ended March 31, 2023	For the year ended March 31, 2022
Depreciation expense of right-of-use assets	649,448	208,084
Interest expense on lease liabilities	129,468	16,455
Expense relating to short-term leases (included in other expenses)	-	-
Expense relating to leases of low-value assets (included in other expenses)	-	-
Variable lease payments (included in other expenses)	1,013,413	271,822
Total	1,792,329	496,361

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46. Ratio Analysis and its elements

Ratio	March 31, 2023	March 31, 2022	% change	Reason for variance
Current ratio: <i>Current Assets / Current Liabilities</i>	1.3	1.0	34.1%	Increase in current ratio is due to the increase in inventory balances
Debt- Equity Ratio: <i>Total Debt / Shareholder's Equity</i>	1.6	6.6	-76.3%	Change in debt equity ratio is due to increase in the other equity balance of the Company on account of profits in the current year
Debt Service Coverage ratio: <i>Earnings for debt service = Net profit after taxes + Non-cash operating expenses / Debt service = Interest & Lease Payments + Principal Repayments</i>	(3.0)	12.4	-124.5%	Change in Debt service coverage ratio is due to increase in repayment of borrowings.
Return on Equity ratio: <i>Net Profits after taxes – Preference Dividend / Average Shareholder's Equity</i>	1.6	(3.0)	-153.1%	Change in return on equity ratio is due to increase in the other equity balance and profits in the current year
Inventory Turnover ratio: <i>Cost of goods sold / Average Inventory</i>	1.8	1.5	20.6%	Not applicable
Trade Receivable Turnover Ratio: <i>Net credit sales = Gross credit sales - sales return / Average Trade Receivable</i>	22.9	39.2	-41.5%	Increase is due to proportionately higher sales in current year compared to increase in trade receivables
Trade Payable Turnover Ratio: <i>Net credit purchases = Gross credit purchases - purchase return / Average Trade Payables</i>	3.7	3.1	20.9%	Not applicable
Net Capital Turnover Ratio: <i>Net sales = Total sales - sales return / Working capital = Current assets – Current liabilities</i>	8.2	(480.2)	-101.7%	Change in net capital turnover ratio is on account of the significant increase in sales in the current year and the increase in current ratio
Net Profit ratio: <i>Net Profit / Net sales = Total sales - sales return</i>	12.9%	18.6%	-30.5%	Change is due to Increase in Net Sales
Return on Capital Employed: <i>Earnings before interest and taxes / Capital Employed = Tangible Net Worth + Total Debt + Deferred Tax Liability</i>	44.4%	84.1%	-47.2%	Change in return on capital employed is due to improvement in capital employed and significant increase in earnings before interest and taxes on account of higher sales in the current year
Return on Investment: <i>Interest (Finance Income) / Investment</i>	0.0%	0.0%	-	Not applicable

47. Previous year's figures have been regrouped and reclassified where necessary to conform to the current year's classification.

In terms of our report attached
For **S.R. Batliboi & Co. LLP**
Chartered Accountants
ICAI Firm registration Number : 301003E/E300005

For and on Behalf of the Board of Directors of Royal Enfield North America Limited

Sonika Loganey
Partner
Membership No.: 095169

B Govindarajan
Director

Krishnan Ramaswamy
Director

Place: Gurugram
Date: May 11, 2023

Place: Chennai
Date: May 11, 2023

Place: Milwaukee
Date: May 11, 2023